



Performance Choice® 8

fixed index annuity

Crediting method	Declared rates		Hypothetical projected illustrated rates		
	Performance		Performance Choice 8		
	Choice 8		Last 10 Years	High	Low
Fixed account	1.40%	N/A	1.40%	1.40%	1.40%
Annual Point-to-Point with Index Cap Rate					
S&P 500°	3.00%	N/A	2.09%	2.09%	1.79%
Monthly Point-to-Point with Index Cap Rate					
S&P 500°	1.10%	N/A	1.94%	1.94%	1.18%
Annual Point-to-Point with Index Margin					
S&P 500° Low Volatility Daily Risk Control 5% Index	2.10%	N/A	4.50%	4.50%	3.11%
Annual Point-to-Point with Participation Rate					
S&P 500°	20%	N/A	2.48%	2.48%	1.56%
S&P Multi-Asset Risk Control 5% Excess Return	55%	N/A	3.57%	3.96%	3.20%
Fidelity Multifactor Yield 5% ER™	55%	N/A	3.85%	3.85%	2.04%
Two-year Point-to-Point with Participation Rate					
S&P 500	20%	N/A	2.39%	2.39%	0.59%
S&P Multi-Asset Risk Control 5% Excess Return	80%	N/A	4.38%	5.78%	3.86%
Fidelity Multifactor Yield 5% ER™	80%	N/A	5.36%	5.36%	2.77%
Annual Point-to-Point with Enhanced Participation Rate (includes a strategy charge*)					
Fidelity Multifactor Yield 5% ER	100%	N/A	6.97%	6.97%	3.70%
annual strategy charge percentage	1.50%	1.50%	5.47% [^]	5.47% [^]	2.20%^
Two-year Point-to-Point with Enhanced Participation Rate (includes a strategy charge*)					
Fidelity Multifactor Yield 5% ER	150%	N/A	9.79%	9.79%	5.10%
annual strategy charge percentage	1.50%	1.50%	8.41% ^	8.41% ^	3.66% [^]

^ Net annual effective rate that reflects applicable strategy fees.

* Known as a strategy fee annual percentage in the contract. The annual charge is multiplied by two for the Two-year crediting strategy. The charge is deducted at the end of each term from your accumulation value which may result in a loss of premium in certain scenarios.

Questions? Contact Sales Support at 866-322-7066.

FOR FINANCIAL PROFESSIONAL USE ONLY. NOT TO BE USED FOR CONSUMER SOLICITATION PURPOSES. 293462 | REV 10-20-20

Sammons Financial[™] is the marketing name for Sammons[®] Financial Group, Inc.'s member companies, including North American Company for Life and Health Insurance[®]. Annuities and life insurance are issued by, and product guarantees are solely the responsibility of, North American Company for Life and Health Insurance.

Declared rates are based on current rates and are subject to change without notice.

Projected illustrated rates: Projected illustrated rates are based on the annual effective rates for the most recent, most favorable, and least favorable ten year period out of the last twenty years of historical index performance as taken from our current illustration for this product. The projected illustrated rates in this hypothetical example assume the index will repeat historical performance and that the annuity's current non-guaranteed elements, such as index caps, index margins, participation rates or other interest crediting adjustments, will not change. It is likely that the index will not repeat historical performance, the non-guaranteed elements will change, and actual rates will be higher or lower than those provided in this example but will not be less than the minimum guarantees.

Withdrawals taken prior to age 59 1/2 may be subject to IRS penalties.

Insurance products issued by North American Company for Life and Health Insurance^{*}, West Des Moines, Iowa. Product and features/options may not be available in all states or appropriate for all clients. See product materials and state availability chart for further details, specific features/options, and limitations by product and state. The Performance Choice^{*} is issued on base certificate/contract form LSI60A/ICCI6-NA1007A.MVA/NA1007A or appropriate state variation including all applicable endorsements and riders.

Fixed index annuities are not a direct investment in the stock market. They are long term insurance products with guarantees backed by the issuing company. They provide the potential for interest to be credited based in part on the performance of specific indices, without the risk of loss of premium due to market downturns or fluctuation. Although fixed index annuities guarantee no loss of premium due to market downturns, deductions from your accumulation value for additional optional benefit riders or strategy fees associated with allocations to enhanced crediting methods could exceed interest credited to the accumulation value, which would result in loss of premium. They may not be appropriate for all clients. Interest credits to a fixed index annuity will not mirror the actual performance of the relevant index.

The "S&P 500°," "S&P Multi-Asset Risk Control 5% Excess Return Index", and "S&P 500° Low Volatility Daily Risk Control 5% Index", Indices ("Indices") are products of S&P Dow Jones Indices LLC or its affiliates ("SPDJI") and have been licensed for use by North American Company for Life and Health Insurance® ("the Company"). Standard & Poor's® and S&P® are registered trademarks of Standard & Poor's Financial Services LLC ("S&P") and Dow Jones® is a registered trademark of Dow Jones Trademark Holdings LLC ("Dow Jones"). The trademarks have been licensed to SPDJI and have been sublicensed for use for certain purposes by the Company. The Performance Choice 8 ("Product") is not sponsored, endorsed, sold or promoted by SPDJI, Dow Jones, S&P, any of their respective affiliates (collectively, "S&P Dow Jones Indices"). S&P Dow Jones Indices to track general market performance. S&P Dow Jones Indices only relationship to North American with respect to these Indices is the licensing of the Index and certain trademarks, service marks and/or trade names of S&P Dow Jones Indices are determined, composed and calculated by S&P Dow Jones Indices is not responsible for and have not participated in the determination of the prices, and amount of the Performance Choice 8 or the timing of the issuance or sale of this Product or in the determination or calculation of the equation by which the Product is to be converted into cash, surrendered or redeemed, as the case may be. S&P Dow Jones Indices has no obligation or liability in connection with the administration, marketing or trading of the Product. There is no assurance that investment products based on these Indices will accurately track index performance or provide positive investment returns. S&P Dow Jones Indices LLC or is the service.

The Fidelity Multifactor Yield Index 5% ER (the "Index") is a multi-asset index, offering exposure to companies with attractive valuations, high quality profiles, positive momentum signals, lower volatility and higher dividend yield than the broader market, as well as U.S. treasuries, which may reduce volatility over time. Fidelity and its related marks are service marks of FMR LLC. Fidelity Product Services LLC ("FPS") has licensed this index for use for certain purposes to North American Company for Life and Health Insurance[®] (the "Company") on behalf of the Product. The Index is the exclusive property of FPS and is made and compiled without regard to the needs, including, but not limited to, the suitability needs, of the Company, the Product, or owners of the Product. The Product is not sold, sponsored, endorsed or promoted by FPS or any other party involved in, or related to, making or compiling the Index. The Company exercises sole discretion in determining whether and how the Product, nor to any other party involved in, or related to the lndex and in no event shall any Product contract owner be deemed to be a client of FPS Neither FPS nor any other party involved in, or related to, making or compiling the Index has any obligation to continue to provide the Index to the Company with respect to the Product. Neither FPS nor any other party involved in, or related to, making or compiling the Index has any obligation to continue to provide the Index to the Company with respect to the Product. Neither FPS nor any other party involved in, or related to, making or compiling the Index has any obligation to continue to provide the Index to the Company with respect to the Product. Neither FPS nor any other party involved in, or related to, making or compiling the Index makes any representation regarding the Index, Index, Index, Index information, performance, annuities generally or the Product particularly.

Fidelity Product Services LLC disclaims all warranties, express or implied, including all warranties of merchantability or fitness for a particular purpose or use.

Fidelity Product Services LLC shall have no responsibility or liability whatsoever with respect to the Product.

Questions? Contact Sales Support at 866-322-7066.