

Summary of changes

- 1% decrease on S&P 500® Annual Point-to-Point Index Cap rates on Performance Choice® 8 and NAC VersaChoiceSM 10
- No other changes

Remember – the following updates were also recently made on Aug. 29:

Exclusive Goldman Sachs Equity TimeX Index added to the following fixed index annuities (FIAs):

Accumulation products impacted

- NAC VersaChoiceSM
- Performance Choice®
- North American Charter® Plus

Income products impacted

- NAC Benefit Solutions®
- Income Pay ProSM

Removing the S&P 500® Low Volatility Daily Risk Control 5% and 8% Indexes

North American Charter Plus premium bonuses¹

plus aligning indexes and crediting methods with other popular products

- **10%** – (10-year high band, all states, was 8%)
- **7%** – (10-year low band, all states, was 5%)
- **12%** – (14-year high band, all states, was 10%)
- **8%** – (14-year Low band, all states, was 7%)

New training required - Visit [RegEd](https://secure.reged.com) and use the training code 23SFGNAC_03.

1. Premium bonus may vary by annuity product, premium band and surrender charge period selected and may be subject to a premium bonus recapture. Products that have premium bonuses may offer lower credited interest rates, lower index cap rates, lower participation rates and/or greater index margins than products that don't offer a premium bonus. Over time and under certain scenarios the amount of the premium bonus may be offset by the lower credited interest rates, lower index cap rates, lower participation rates and/or greater index margins.

Questions?

Call Sales Support **866-322-7066** or visit NorthAmericanCompany.com

IMPORTANT: Not all products, index options, or surrender charge periods are approved in all states. Please review the state availability chart for state variations by product, index and term. Refer to the product disclosure or contract for minimum guaranteed fixed rates and minimum/maximum crediting method rates.

- For training resources, visit our training center online or for required training visit <https://secure.reged.com/TrainingPlatform>
- Illustrations on our popular SPIA or other annuities can be run on our website.

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North American products:

Accumulation products

- [NAC VersaChoiceSM](#) 2
- [Performance Choice® 8](#) 3
- [North American Charter® Plus](#) 4-5

Multi-Benefit

- [NAC BenefitSolutions®](#) 6

Guaranteed Income

- [NAC Control. XSM](#) 7
- [Income Pay ProSM](#) 8

Quick links:

- [State availability](#)
- [Illustration software](#)
- [Annuity e-Biz](#)

Annuity

Interest rates effective Sept. 21, 2023

Issued by North American Company for Life and Health Insurance®



NAC VersaChoiceSM 10 fixed index annuity

Minimum premium: \$20,000 qualified and non-qualified

High band rate: \$75,000 or more; Low band rate: \$20,000 – \$74,999

Fixed account rate ¹	
10 year high band	10 year low band
4.25%	4.00%

Participation rate (No Cap)		10 year high band	10 year low band
Annual Point-to-Point with Participation Rate	S&P 500*	35%	30%
	NEW Goldman Sachs Equity TimeX Index	85%	75%
	S&P Multi-Asset Risk Control 5% ER	165%	140%
	Fidelity Multifactor Yield Index SM 5% ER	175%	150%
	Morgan Stanley Dynamic Global Index	175%	150%
Two-year Point-to-Point with Participation Rate	S&P 500*	50%	45%
	NEW Goldman Sachs Equity TimeX Index	120%	105%
	S&P Multi-Asset Risk Control 5% ER	225%	200%
	Fidelity Multifactor Yield Index SM 5% ER	235%	210%
	Morgan Stanley Dynamic Global Index	235%	210%
Enhanced Participation Rate		10 year high band	10 year low band
Annual Point-to-Point with enhanced Participation Rate	Fidelity Multifactor Yield Index SM 5% ER	200%	185%
	strategy charge ²	0.95%	0.95%
	Morgan Stanley Dynamic Global Index	200%	185%
	strategy charge ²	0.95%	0.95%
Two-year Point-to-Point with enhanced Participation Rate	Fidelity Multifactor Yield Index SM 5% ER	290%	265%
	strategy charge ²	0.95%	0.95%
	Morgan Stanley Dynamic Global Index	290%	265%
	strategy charge ²	0.95%	0.95%
Index Cap Rate		10 year high band	10 year low band
Monthly Point-to-Point with Index Cap Rate	S&P 500*	2.90%	2.75%
Annual Point-to-Point with Index Cap Rate	S&P 500*	8.75%	7.75%

1. The declared fixed rate is an annual effective rate. Interest is credited daily.

2. Known as a strategy fee annual percentage in the contract. In exchange for the charge, an enhanced participation rate is received. The charge is multiplied by the number of years in the crediting term and is deducted once each term from the accumulated value allocated to the enhanced participation rate method. The charge will be deducted once each term at the earliest of any partial withdrawal that exceeds the penalty-free amount, a full surrender or the end of the term. The strategy charge will be deducted regardless of the interest credited to the contract and can lead to loss of premium in certain scenarios. Strategy charges are considered a partial surrender outside of the available penalty-free amount and for purposes of the return of premium feature will reduce the net premium accordingly.

The NAC VersaChoiceSM is issued on base contract form NA1012A/ICCI7-NA1012A.MVA or appropriate state variation including all applicable endorsements and riders by North American Company for Life and Health Insurance®, West Des Moines, IA. Product and features/options may not be available in all states or appropriate for all clients. See product materials and state availability chart for further details, specific features/options, and limitations by product and state.

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Annuity

Interest rates effective Sept. 21, 2023

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Performance Choice® 8 fixed index annuity

Minimum premium: \$20,000 qualified and non-qualified (\$50/month TSA salary reduction)

Fixed account rate¹

8 year

4.20%

Participation rate (No Cap)		8 year
Annual Point-to-Point with Participation Rate	S&P 500*	30%
	NEW Goldman Sachs Equity TimeX Index	80%
	S&P Multi-Asset Risk Control 5% ER	160%
	Fidelity Multifactor Yield Index SM 5% ER	170%
	Morgan Stanley Dynamic Global Index	170%
Two-year Point-to-Point with Participation Rate	S&P 500*	45%
	NEW Goldman Sachs Equity TimeX Index	115%
	S&P Multi-Asset Risk Control 5% ER	215%
	Fidelity Multifactor Yield Index SM 5% ER	225%
	Morgan Stanley Dynamic Global Index	225%
Enhanced Participation Rate		8 year
Annual Point-to-Point with enhanced Participation Rate	Fidelity Multifactor Yield Index SM 5% ER	195%
	strategy charge ²	0.95%
	Morgan Stanley Dynamic Global Index	195%
	strategy charge ²	0.95%
Two-year Point-to-Point with enhanced Participation Rate	Fidelity Multifactor Yield Index SM 5% ER	285%
	strategy charge ²	0.95%
	Morgan Stanley Dynamic Global Index	285%
	strategy charge ²	0.95%
Index Cap Rate		8 year
Monthly Point-to-Point with Index Cap Rate	S&P 500*	2.85%
Annual Point-to-Point with Index Cap Rate	S&P 500*	8.25%

1. The declared fixed rate is an annual effective rate. Interest is credited daily.

2. Known as a strategy fee annual percentage in the contract. In exchange for the charge, an enhanced participation rate is received. The charge is multiplied by the number of years in the crediting term and is deducted once each term from the accumulated value allocated to the enhanced participation rate method. The charge will be deducted once each term at the earliest of any partial withdrawal that exceeds the penalty-free amount, a full surrender or the end of the term. The strategy charge will be deducted regardless of the interest credited to the contract and can lead to loss of premium in certain scenarios.

The Performance Choice® is issued on base contract form NA1007A/ICCI6-NA1007A.MVA or appropriate state variation including all applicable endorsements and riders by North American Company for Life and Health Insurance®, West Des Moines, IA. Product and features/options may not be available in all states or appropriate for all clients. See product materials and state availability chart for further details, specific features/options, and limitations by product and state.

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Annuity

Interest rates effective Sept. 21, 2023

Issued by North American Company for Life and Health Insurance®



North American Charter® Plus fixed index annuity

State specific 10-year rates available on page 5.

Minimum premium: \$20,000 qualified and non-qualified
High band rate: \$75,000 or more; Low band rate: \$20,000 – \$74,999

Premium bonus				Fixed account rate ¹				Fixed account first-year yield (fixed rate + premium bonus)			
10 year high band	10 year low band	14 year high band	14 year low band	10-year high band	10-year low band	14-year high band	14-year low band	10-year high band	10-year low band	14-year high band	14-year low band
10.00%	7.00%	12.00%	8.00%	2.80%	2.80%	2.90%	2.90%	13.08%	9.99%	15.24%	11.13%

Participation rate (No Cap)		10-year high band	10-year low band	14-year high band	14-year low band
Annual Point-to-Point with Participation Rate	S&P 500®	25%	25%	25%	25%
	NEW Goldman Sachs Equity TimeX Index	60%	60%	65%	65%
	NEW S&P Multi-Asset Risk Control 5% ER	120%	120%	125%	125%
	NEW Fidelity Multifactor Yield Index SM 5% ER	120%	120%	125%	125%
	NEW Morgan Stanley Dynamic Global Index	120%	120%	125%	125%

NEW Two-year Point-to-Point with Participation Rate	S&P 500®	40%	40%	45%	45%
	Goldman Sachs Equity TimeX Index	90%	90%	95%	95%
	S&P Multi-Asset Risk Control 5% ER	175%	175%	180%	180%
	Fidelity Multifactor Yield Index SM 5% ER	175%	175%	180%	180%
	Morgan Stanley Dynamic Global Index	175%	175%	180%	180%

Enhanced Participation Rate		10-year high band	10-year low band	14-year high band	14-year low band
NEW Annual Point-to-Point with enhanced Participation Rate	Fidelity Multifactor Yield Index SM 5% ER	165%	165%	170%	170%
	strategy charge ²	0.95%	0.95%	0.95%	0.95%
	Morgan Stanley Dynamic Global Index	165%	165%	170%	170%
	strategy charge ²	0.95%	0.95%	0.95%	0.95%

NEW Two-year Point-to-Point with enhanced Participation Rate	Fidelity Multifactor Yield Index SM 5% ER	245%	245%	250%	250%
	strategy charge ²	0.95%	0.95%	0.95%	0.95%
	Morgan Stanley Dynamic Global Index	245%	245%	250%	250%
	strategy charge ²	0.95%	0.95%	0.95%	0.95%

Index Cap Rate		10-year high band	10-year low band	14-year high band	14-year low band
Monthly Point-to-Point with Index Cap Rate	S&P 500®	2.00%	2.00%	2.05%	2.05%
Annual Point-to-Point with Index Cap Rate	S&P 500®	6.00%	6.00%	6.50%	6.50%

1. The declared fixed rate is an annual effective rate. Interest is credited daily.

2. Known as a strategy fee annual percentage in the contract. In exchange for the charge, an enhanced participation rate is received. The charge is multiplied by the number of years in the crediting term and is deducted once each term from the accumulated value allocated to the enhanced participation rate method. The charge will be deducted once each term at the earliest of any partial withdrawal that exceeds the penalty-free amount, a full surrender or the end of the term. The strategy charge will be deducted regardless of the interest credited to the contract and can lead to loss of premium in certain scenarios.

The North American Charter® Plus 10 is issued on base contract form NA1007A/ICC15-NA1007A or appropriate state variation including all applicable endorsements and riders by North American Company for Life and Health Insurance®, West Des Moines, IA. Product and features/options may not be available in all states or appropriate for all clients. See product materials and state availability chart for further details, specific features/options, and limitations by product and state.

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Annuity

Interest rates effective Sept. 21, 2023

Issued by North American Company for Life and Health Insurance®



North American Charter® Plus fixed index annuity

Minimum premium: \$20,000 qualified and non-qualified
High band rate: \$75,000 or more; Low band rate: \$20,000 – \$74,999

*State specific 10-year rates apply to the following states: AK, CA, CT, DE, HI, ID, IN, MO, MN, NJ, NV, OH, OK, OR, PA, SC, TX, UT, VA, WA

Premium bonus		Fixed account rate ¹		Fixed account first-year yield (fixed rate + premium bonus)	
10 year high band*	10 year low band*	10 year high band*	10 year low band*	10-year high band*	10-year low band*
10.00%	7.00%	2.80%	2.80%	13.08%	9.99%

Participation rate (No Cap)		10-year high band*	10-year low band*
Annual Point-to-Point with Participation Rate	S&P 500*	25%	25%
	NEW Goldman Sachs Equity TimeX Index	55%	55%
	NEW S&P Multi-Asset Risk Control 5% ER	115%	115%
	NEW Fidelity Multifactor Yield Index SM 5% ER	115%	115%
	NEW Morgan Stanley Dynamic Global Index	115%	115%

NEW Two-year Point-to-Point with Participation Rate	S&P 500*	40%	40%
	Goldman Sachs Equity TimeX Index	85%	85%
	S&P Multi-Asset Risk Control 5% ER	165%	165%
	Fidelity Multifactor Yield Index SM 5% ER	165%	165%
	Morgan Stanley Dynamic Global Index	165%	165%

Enhanced Participation Rate		10-year high band*	10-year low band*
NEW Annual Point-to-Point with enhanced Participation Rate	Fidelity Multifactor Yield Index SM 5% ER	160%	160%
	strategy charge ²	0.95%	0.95%
	Morgan Stanley Dynamic Global Index	160%	160%
	strategy charge ²	0.95%	0.95%

NEW Two-year Point-to-Point with enhanced Participation Rate	Fidelity Multifactor Yield Index SM 5% ER	235%	235%
	strategy charge ²	0.95%	0.95%
	Morgan Stanley Dynamic Global Index	235%	235%
	strategy charge ²	0.95%	0.95%

Index Cap Rate		10-year high band*	10-year low band*
Monthly Point-to-Point with Index Cap Rate	S&P 500*	1.85%	1.85%
Annual Point-to-Point with Index Cap Rate	S&P 500*	5.75%	5.75%

1. The declared fixed rate is an annual effective rate. Interest is credited daily.

2. Known as a strategy fee annual percentage in the contract. In exchange for the charge, an enhanced participation rate is received. The charge is multiplied by the number of years in the crediting term and is deducted once each term from the accumulated value allocated to the enhanced participation rate method. The charge will be deducted once each term at the earliest of any partial withdrawal that exceeds the penalty-free amount, a full surrender or the end of the term. The strategy charge will be deducted regardless of the interest credited to the contract and can lead to loss of premium in certain scenarios.

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NAC BenefitSolutions® fixed index annuity

Minimum premium: \$20,000 qualified and non-qualified

Fixed account rate¹

2.30%

Participation Rate (No Cap)		10 year
Annual Point-to-Point with Participation Rate	S&P 500®	25%
	NEW Goldman Sachs Equity TimeX Index	50%
	S&P Multi-Asset Risk Control 5% ER	90%
	Fidelity Multifactor Yield Index 5% ER	100%
	Morgan Stanley Dynamic Global Index	100%
Two-Year Point-to-Point with Participation Rate	S&P 500®	35%
	NEW Goldman Sachs Equity TimeX Index	75%
	S&P Multi-Asset Risk Control 5% ER	135%
	Fidelity Multifactor Yield Index 5% ER	145%
	Morgan Stanley Dynamic Global Index	145%
Index Cap Rate		10 year
Monthly Point-to-Point with Index Cap Rate	S&P 500®	1.85%
Annual Point-to-Point with Index Cap Rate	S&P 500®	5.00%

1. The declared fixed rate is an annual effective rate. Interest is credited daily.

The NAC BenefitSolutions® is issued on base contract form NA1006A/ICCI4-NA1006A or appropriate state variation including all applicable endorsements and riders by North American Company for Life and Health Insurance®, West Des Moines, IA. Product and features/options may not be available in all states or appropriate for all clients. See product materials and state availability chart for further details, specific features/options, and limitations by product and state.

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NAC Control. XSM fixed index annuity

Minimum premium: \$20,000 qualified and non-qualified

Fixed account rate¹

3.75%

Participation Rate (No Cap)		10 year
Annual Point-to-Point with Participation Rate	S&P 500 [®]	30%
	Barclays Transitions 6 VC Index [™]	125%
	Barclays Transitions 12 VC Index [™]	65%
Two-Year Point-to-Point with Participation Rate	S&P 500 [®]	40%
	Barclays Transitions 6 VC Index [™]	200%
Index Cap Rate		10 year
Annual Point-to-Point with Index Cap Rate	S&P 500 [®]	9.00%
Two-year Point-to-Point with Index Cap Rate	S&P 500 [®]	16.00%
Two-Year Point-to-Point Index Margin and Participation Rate (No Cap) (1-year margin shown; 2-year margin is margin shown x2)		10 year
Barclays Transitions 12 VC Index [™]	Participation Rate	120%
	Annual Index Margin ²	2.00%

1. The declared fixed rate is an annual effective rate. Interest is credited daily.

2. The annual index margin is multiplied by two when it is applied at the end of each two-year term. The participation rate is applied after the index margin.

NAC Control. XSM fixed index annuity is issued on base contract form NA1015A/ICC21-NA1015A or appropriate state variation including all applicable endorsements and riders by North American Company for Life and Health Insurance®, West Des Moines, IA. This product, its features and riders may not be available in all states. Product and features/options may not be available in all states or appropriate for all clients. See product materials and state availability chart for further details, specific features/options, and limitations by product and state.

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Income Pay ProSM fixed index annuity

Minimum premium: \$20,000 qualified and non-qualified

Fixed account rate¹

2.50%

Participation Rate (No Cap)		10 year
Annual Point-to-Point with Participation Rate	S&P 500®	25%
	NEW Goldman Sachs Equity TimeX Index	55%
	S&P Multi-Asset Risk Control 5% ER	100%
	Fidelity Multifactor Yield Index 5% ER	105%
	Morgan Stanley Dynamic Global Index	110%
Two-Year Point-to-Point with Participation Rate	S&P 500®	35%
	NEW Goldman Sachs Equity TimeX Index	80%
	S&P Multi-Asset Risk Control 5% ER	145%
	Fidelity Multifactor Yield Index 5% ER	155%
	Morgan Stanley Dynamic Global Index	155%
Index Cap Rate		10 year
Monthly Point-to-Point with Index Cap Rate	S&P 500®	1.85%
Annual Point-to-Point with Index Cap Rate	S&P 500®	5.00%

1. The declared fixed rate is an annual effective rate. Interest is credited daily.

The Income Pay ProSM is issued on base contract form NA1012A/ICC17-NA1012A.MVA or appropriate state variation including all applicable endorsements and riders by North American Company for Life and Health Insurance®, West Des Moines, IA. Product and features/options may not be available in all states or appropriate for all clients. See product materials and state availability chart for further details, specific features/options, and limitations by product and state.

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Annuity interest rates effective Sept. 21, 2023



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New business guidelines

Interest rates and interest credit factors (“rates”) can change after we receive applications and before we receive the premiums. In order to qualify for a rate hold, the following must occur:

Fixed index annuities (FIAs)	Must receive premium within 45 days of application received date.	Rate will be based on more favorable rates between: <ul style="list-style-type: none">• application received date• premium received date
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If the 45th or 60th day falls on a weekend or holiday, the premium must be received on the business day before the weekend or holiday.

Rate hold only applies for the first contract year/or crediting period. For FIAs, in **subsequent contract years**, rates will be declared on the contract anniversary and will align with the effective date of the contract.

Disclosures

Fixed index annuities are not a direct investment in the stock market. They are long term insurance products with guarantees backed by the issuing company. They provide the potential for interest to be credited based in part on the performance of specific indices, without the risk of loss of premium due to market downturns or fluctuation. Although fixed index annuities guarantee no loss of premium due to market downturns, deductions from the accumulation value for optional benefit riders or strategy fees or charges associated with allocations to enhanced crediting methods could exceed interest credited to the accumulation value, which would result in loss of premium. They may not be appropriate for all clients. Interest credits to a fixed index annuity will not mirror the actual performance of the relevant index.

Premium bonus: Premium bonus may vary by annuity product, premium band and surrender charge period selected and may be subject to a premium bonus recapture. Products that have premium bonuses may offer lower credited interest rates, lower index cap rates, lower participation rates and/or greater index margins than products that don't offer a premium bonus. Over time and under certain scenarios the amount of the premium bonus may be offset by the lower credited interest rates, lower index cap rates, lower participation rates and/or greater index margins.

Surrender charge: A surrender during the surrender charge period could result in a loss of premium. Surrender charge structure may vary by state.

GLWB: GLWB bonus and GLWB stacking roll-up credit are not applied to the accumulation value, only to the GLWB value, which is used to determine the lifetime payment amount. The GLWB value is not available for withdrawal, surrender or as a death benefit. There is no GLWB stacking roll-up credit in years when a withdrawal is taken or lifetime income payments have been elected. GLWB stacking roll-up credit is available if a required minimum distribution (RMD) is required.

Index accounts: Crediting methods such as index cap rates, participation rates, and index margins apply to index accounts only; not to the fixed account. Crediting methods and indexes are not available on all products or in all states.

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4.85%¹
guaranteed
five-year¹
interest rate for initial premium
of \$100,000 or more

4.60%¹
guaranteed
five-year¹
interest rate for initial premium
less than \$100,000

	High band	Low band
NAC Guarantee Plus 3	5.00%	4.55%
NAC Guarantee Plus 5	4.85%	4.60%
NAC Guarantee Plus 7	4.95%	4.65%

Questions? Call Sales Support at 866-322-7066.

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- Must receive premium within 60 days of application signed date.
- Rate will be based on more favorable rates between* application signed date and premium received date.

If the 60th day falls on a weekend or holiday, the premium must be received on the business day before the weekend or holiday.

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