

## Non-qualified stretch availability and requirements

For new business	
Non-qualified stretch is available on the following fixed index annuities:	
Performance Choice®	Not available on premium bonus version, 8 Plus
NAC VersaChoice <sup>s™</sup> 10	Available with or without optional enhanced liquidity benefit (ELB) rider; not available if a guaranteed lifetime withdrawal benefit (GLWB) is elected

## For current inforce contracts

Non-qualified stretch is available at the time of death claim on most inforce annuities including traditional fixed, fixed index, and multi-year guarantee annuities. If the inforce contract had a GLWB, and has any remaining accumulation value, the GLWB will terminate and the remaining accumulation value (death benefit) is eligible for non-qualified stretch.

## Non-qualified stretch requirements:

- Beneficiary must begin payments within the first year of the date of death of the original owner/decedent
- Payments are based on the life expectancy of the beneficiary (use IRS Single Life Expectancy Table to calculate stretch payments)
- Each subsequent payment must be taken by Dec. 31 of the following tax year
- If the first payment is not taken within the first year, then the entire balance must be paid out by the fifth anniversary of the original owner/decedent's death
- No surrender charges or market value adjustments will apply up to the required minimum amount for a contract year
- Owners may take distributions greater than the required minimum amount for a given contract year, however, any portion in excess of the penalty-free allowance and required minimum amount may be subject to surrender charges and market value adjustments
- Non-qualified stretch is only available for natural owners; not on trusts, estates, corporations, etc.

## **Questions? Call Sales Support at 866-322-7066**

Sammons Financial<sup>™</sup> is the marketing name for Sammons® Financial Group, Inc.'s member companies, including North American Company for Life and Health Insurance®. Annuities and life insurance are issued by, and product guarantees are solely the responsibility of, North American Company for Life and Health Insurance.

Insurance products issued by North American Company for Life and Health Insurance®, West Des Moines, Iowa. Product and features/options may not be available in all states or appropriate for all clients. See product materials and state availability chart for further details, specific features/options, and limitations by product and state. Neither North American, nor any financial professionals acting on its behalf, should be viewed as providing legal, tax or investment advice. Advise your clients to consult with and rely on a qualified tax professional. Under current law, annuities grow tax deferred. Annuities may be subject to taxation during the income or withdrawal phase. The tax-deferred feature is not necessary for a tax-qualified plan. In such instances, your client should consider whether other features, such as the death benefit, lifetime annuity payments and optional riders make the contract appropriate for their needs.

Performance Choice® is issued on base certificate/contract form LC/LS160A/ICC16-NA1007A.MVA/NA1007A; and NAC VersaChoice™ 10 is issued on base contract form NA1012A/ICC17-NA1012A.MVA or appropriate state variation including all applicable endorsements and riders.

FOR FINANCIAL PROFESSIONAL USE ONLY. NOT TO BE USED FOR CONSUMER SOLICITATION PURPOSES.