

Take your client's retirement growth potential to the next level

Access the diversification options and performance strength of our top-selling fixed index annuity



Annuity

Issued by North American Company for Life and Health Insurance®

Check out these performance scenarios

Access diversification options clients may need and the performance strength your clients may want with **NAC VersaChoiceSM 10 fixed index annuity**, offering growth potential with multiple allocation options:

- ▶ **14 uncapped index strategies** (subject to a participation rate)
- ▶ **4 volatility control indexes**
- ▶ **Enhanced participation rates up to 280%** (includes charge¹)
- ▶ **Index availability from leading financial brands: S&P, Fidelity, Morgan Stanley, and Goldman Sachs**

Assumptions: Assumes NAC VersaChoice 10, non-qualified contract, rates effective as of 4/4/2024, applied to each year of each policy. Premium \$100,000.

Hypothetical examples are for illustrative and educational purposes only and not intended to predict future performance. The use of alternate assumptions could produce significantly different results.

Fidelity = Fidelity Multifactor Yield IndexSM 5% ER. Goldman = Goldman Sachs Equity TimeX Index, MSDG = Morgan Stanley Dynamic Global Index MARC 5% = S&P Multi-Asset Risk Control 5% Excess Return Index. Par = Participation. APP = Annual Point-to-Point. PP = Point-to-Point

	Diversification scenario #1	Diversification scenario #2
	Funds diversified among 4 enhanced interest crediting strategies plus fixed account	Funds diversified among 12 different interest crediting strategies with no strategy charge plus fixed account
Net* annual effective rate most recent²	9.40%	7.21%
Net* annual effective rate highest³	14.11%	10.49%
Net* annual effective rate lowest⁴	9.40%	6.86%
Number of years with 0% credited rate (lowest ten)	0	0

* Net rates after strategy charge for enhanced crediting methods.

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NAC VersaChoiceSM 10 is a fixed index annuity issued on base contract form NA1012A/IC17-NA1012A.MVA or appropriate state variation including all applicable endorsements and riders.

Fixed index annuities are not a direct investment in the stock market. They are long term insurance products with guarantees backed by the issuing company. They provide the potential for interest to be credited based in part on the performance of specific indices, without the risk of loss of premium due to market downturns or fluctuation. Although fixed index annuities guarantee no loss of premium due to market downturns, deductions from your accumulation value for additional optional benefit riders or strategy fees or charges associated with allocations to enhanced crediting methods could exceed interest credited to the accumulation value, which would result in loss of premium. They may not be appropriate for all clients. Interest credits to a fixed index annuity will not mirror the actual performance of the relevant index.

While we are featuring these indexes and crediting methods, there are other indexes and crediting methods beside the presented ones and this should not be viewed as allocation advice.

These hypothetical examples assumes the indexes will repeat historical performance and that the annuity's current non-guaranteed elements, such as index caps, index margins, participation rates or other interest crediting adjustments, will not change. It is likely that the indexes will not repeat historical performance, the non-guaranteed elements will change, and actual values will be higher or lower than those in these examples but will not be less than the minimum guarantees. The values in these examples are not guarantees or even estimates of the amounts a client can expect from their annuity. Interest crediting strategies availability varies by state and product.

1. Known as a strategy fee annual percentage in the contract. In exchange for the charge, an enhanced participation rate is received. The charge is multiplied by the number of years in the crediting term and is deducted once each term from the accumulated value allocated to the enhanced participation rate method. The charge will be deducted once each term at the earliest of any partial withdrawal that exceeds the penalty-free amount, a full surrender or the end of the term. The strategy charge will be deducted regardless of the interest credited to the contract and can lead to loss of premium in certain scenarios. Strategy charges are considered a partial surrender outside of the available penalty-free amount and for purposes of the return of premium feature will reduce the net premium accordingly.

2. Based on hypothetical projected illustrated rates, last 10 years, high band of \$75,000+.

3. Based on hypothetical projected illustrated rates using historical index performance for the 10 year period out of the last 20 years that resulted in the highest index growth for each index, high band of \$75,000+.

4. Based on hypothetical projected illustrated rates using historical index performance for the 10 year period out of the last 20 years that resulted in the lowest index growth for each index, high band of \$75,000+.

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Index methodology: Fidelity Multifactor Yield Index 5% ER Index inception was 12/11/19. Returns of the Fidelity Multifactor Yield Index 5% ER prior to inception represent hypothetical pre-inception index performance (PIP), and returns for time frames after this date reflect actual index performance. PIP is based on criteria applied retroactively with the benefit of hindsight and knowledge of factors that may have positively affected performance. Actual performance of the index may vary significantly from PIP data. The level of the Fidelity Multifactor Yield Index 5% ER is calculated on an excess return basis (net of a notional financing cost) and reflects the daily deduction of a fee of 0.50% per annum. The fee is not related to the annuity. The hypothetical performance information presented herein does not reflect fees and expenses that an investor would pay in a fixed index annuity. It is not possible to invest directly in an index. All market indices are unmanaged. Not intended to represent the performance of any fixed index annuity.

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NOTE ON SIMULATED RETURNS: Back-testing and other statistical analyses provided herein use simulated analysis and hypothetical circumstances to estimate how the Index may have performed between April 3, 2007 and March 17, 2022, prior to its actual existence. The results obtained from such "back-testing" should not be considered indicative of the actual results that might be obtained from an investment in the Index. The actual performance of the Index may vary significantly from the results obtained from back-testing. Unlike an actual performance record, simulated results are achieved by means of the retroactive application of a back-tested model itself designed with the benefit of hindsight and knowledge of factors that may have possibly affected its performance. Morgan Stanley provides no assurance or guarantee that any product linked to the Index will operate or would have operated in the past in a manner consistent with these materials. Calculation based on simulated performance is purely hypothetical and may not be an accurate or meaningful comparison. Past performance (actual or simulated) is not necessarily indicative of future results.

Risk Factors:

- The level of the Index can go down. The Index components are exposed to various risks and their market price may be influenced by many unpredictable factors including risks associated with global equities markets, currency exchange rates, interest rates, commodities, and precious metals.
- There are risks relating to the volatility target mechanism. The Index's volatility target mechanism is applied to target an overall level of realized volatility equal to 5% but the realized volatility may be less than or greater than 5% and the volatility target may adversely affect Index performance.
- There are risks associated with leverage. The Index rules contemplate the possibility of leverage within the Index to achieve the 5% volatility target, which is expected to magnify declines.
- The Index has a limited performance history and past performance is no indication of future performance.
- The Index has embedded costs. The components that are used in constructing the Index include adjustments for costs associated with trading within and between various components, as applicable. The return of such components and, as a result, the return of the Index will be lower than if there were no associated costs.
- Purchasers of products linked to the Index will have no access to the assets underlying the Index.
- The Index methodology is fixed subject to certain adjustments and will not change over time even if the Index underperforms a relevant benchmark
- Morgan Stanley and its affiliates may from time to time engage in transactions involving the components of the Index, which may negatively impact the level of the Index

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Goldman Sachs Equity TimeX Index

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