North American Company for Life and Health Insurance®

A **Sammons** Financial Company

## Life insurance application journey

Submitted • Decision



Agent works with the client to fill out an application for life insurance.

The application is submitted through SimpleSubmit®.



Who qualifies for WriteAway® accelerated underwriting?

Clients with no major medical/non-medical impairments who meet below age and face amount requirements:

**Ages 18-50:** Up to \$2M face amount

**Ages 51-60:** Up to \$1M face amount



**WriteAway®** underwriting



**Traditional** underwriting

**Online Part 2** medical and lifestyle questions sent to insured.





Does insured qualify for WriteAway?



Insured qualifies for WriteAway® accelerated underwriting.



**North American** automatically sends order for labs and physical measurements.

**Notification** is sent.



Vendor contacts client to schedule an appointment. **e-App** indicates client will use traditional underwriting.



through scheduler OR contacts approved vendor outside of the e-App process to schedule.

**Underwriter** completes initial review on the case and adds any requirements necessary.



**Insured completes appointment** and lab results are sent to North American.

> **Underwriting reviews** medical requirements and determines if additional requirements are needed.

> > ES or NO



**Notification** sent for additional requirement(s).

North American receives requirements.

**Underwriting decision** is sent. **◄** 



Requirements may be added at any time during the application process. Please note: applicants in California complete the Online Part 2 as part of the application. Sammons Financial® is the marketing name for Sammons® Financial Group, Inc.'s member companies, including North American Company for Life and Health Insurance.® Annuities and life insurance are issued by, and product guarantees are solely the responsibility of, North American Company for Life and Health Insurance.