

2015 Elite Producer Club

The Elite Producer Club is one of the most attractive incentives North American offers to help reward you for your annuity business.

2015 ELITE PRODUCER CLUB		
2015 Fixed Index Annuity Issued Premium	SILVER Level 1	GOLD Level 2
Premium Required	\$1,000,000	\$2,500,000
Bonus Amount	0.50%	1.00%

Benefits

- Up to 1.00% commission bonus
- Dedicated, priority toll-free number for sales support and service
- Advanced field announcements (rates, product announcements)
- Priority access to business-building programs
- Personalized product illustrations and case design

Qualification Criteria:

- Produce a minimum of \$1,000,000 of issued fixed index annuity premium to qualify for Silver Level 1, and produce \$2,500,000 to qualify for Gold Level 2 between 01/01/2015 and 12/31/2015. Commission bonus applies to first year premiums only.
- Business persistency and business quality are also considered for entry and continued participation in the Elite Producer Club program.
- Enrollment date begins the first day of the month after meeting the \$1,000,000 or \$2,500,000 premium requirement. The additional bonus is paid for the balance of the year and the entire following year.
- The bonus is paid monthly after business is issued and commissions paid on any eligible business that issues after the enrollment date. For Example: Agent reaches \$1,000,000 issued premium on March 20, 2015. Agent is enrolled in the Elite Producer Club Silver Level 1 on April 1, 2015. Business issued on or after April 1 is eligible for bonus. Eligible premium issued in April would receive bonus in May.
- Agents, corporations and licensed only agents assigned to their own hierarchies must be at WA Regular level or below to be eligible.

Qualify to remain in the Elite Producer Club for 2016 - In order to remain in the program effective January 1, 2016, you will need to meet the \$1,000,000 for Silver Level 1 or \$2,500,000 for Gold Level 2 by December 31, 2015.

We encourage you to take advantage of this program. It is a valuable reward for our loyal agents.

**Please contact Sales Support at
866-322-7066 for additional details.**

Elite Producer Club may change at any time. All decisions are final and are at the sole discretion of North American Company for Life and Health Insurance®. The Agent Contract shall remain in full force and otherwise govern the rights of the parties. Termination of the Agent Contract will automatically terminate agent's participation in the Elite Producer Club program. The Bonus is paid via commissions. The charge back procedure outlined in your commission schedule applies to the Elite Producer Club.