



North American Company for Life and Health Insurance®

Your team at North American

Experience North American with your FFS team



Justin Oppold National Sales Manager Cell: 605-601-3544 Direct: 605-373-8671 joppold@sfgmembers.com

Justin is **YOUR** dedicated resource with North American. In addition to providing internal support, he can help you identify and prepare life insurance recommendations for your clients and discover overlooked sales opportunities.

FFS

As a secondary resource to Justin, agent solutions is available to help with website and product information, quotes and illustrations, illustration software tips, and more.

Team inbox: <a>SalesSupport@nacolah.com

New Business:

You may receive direct access by emailing nanewbusiness@sfgmembers.com hand your question will be answered in 1-2 business days.

Quick Quotes

Team inbox: quickquotes@sfgmembers.com

Quick Quote Requests can help prepare ballpark ratings. Below are the Quick Quote request qualifications:

- -Ages 0-75
- -Face amounts up to \$5,000,000
- -All products available
- -Expected rating class of Table 6 or better
- -All narrative underwriting questions
- -APS summaries
- -Up to 5 pages of medical records
- -Can accept attachments (up to 5 pages)

New to North American?

QuickStart Page

Marketing Hub





TIPS:

Access our website at northamericancompany.com

- Use document upload feature for quick processing
- Visit pending business for most recent case statuses
- Submit e-apps for ease of processing
- View educational videos

North American Company for Life and Health Insurance is not licensed to sell in the state of New York.

First Financial Security (FFS) is an independent agency contracted with North American Company for Life and Health Insurance. Sammons Financial® is the marketing name for Sammons® Financial Group, Inc.'s member companies, including North American Company for Life and Health Insurance®. Annuities and life insurance are issued by, and product guarantees are solely the responsibility of, North American Company for Life and Health Insurance.

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