

# Your team at North American

Experience North American with your **FFS team**



**Justin Oppold**  
National Sales Manager  
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Justin is **YOUR** dedicated resource with North American. In addition to providing internal support, he can help you identify and prepare life insurance recommendations for your clients and discover overlooked sales opportunities.



## Agent Solutions.....800-800-3656

As a secondary resource to Justin, agent solutions is available to help with website and product information, quotes and illustrations, illustration software tips, and more.

Team inbox: [SalesSupport@nacolah.com](mailto:SalesSupport@nacolah.com)

## New Business:

You may receive direct access by emailing [nanewbusiness@sfgmembers.com](mailto:nanewbusiness@sfgmembers.com) and your question will be answered in 1-2 business days.

## Quick Quotes

Team inbox: [quickquotes@sfgmembers.com](mailto:quickquotes@sfgmembers.com)

Quick Quote Requests can help prepare ballpark ratings. Below are the Quick Quote request qualifications:

- Ages 0-75
- Face amounts up to \$5,000,000
- All products available
- Expected rating class of Table 6 or better
- All narrative underwriting questions
- APS summaries
- Up to 5 pages of medical records
- Can accept attachments (up to 5 pages)

## New to North American?

### QuickStart Page



### Marketing Toolkit



## TIPS:

- Access our website at [northamericancompany.com](http://northamericancompany.com)
- Use document upload feature for quick processing
  - Visit pending business for most recent case statuses
  - Submit e-apps for ease of processing
  - View educational videos

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