

Income protection

Client profile

Name: _____ **Agent code:** _____

Email: _____ **MGA:** _____

Life insurance for income protection is a concept using either term or permanent life insurance to offer death benefit protection for your clients. Essentially, anyone who provides for loved ones, whether a wage-earner or non-wage-earner can benefit from this approach. Income protection is also appropriate for young working individuals who don't yet have dependents, since they'll likely qualify for lower rates at their younger age.

Help your clients protect their family's future

If your clients are concerned about any of the following should the unthinkable happen...

- Managing everyday expenses
- Paying off debts
- Paying off mortgage
- Funding retirement goals
- Realizing educational goals
- Purchasing services that can no longer be fulfilled within the household



... Help guarantee your clients' lifestyle with income protection life insurance.

List the names of five clients who fit the above profile and whom you would like to help meet their life insurance needs and financial goals.

Client name: _____ **Age:** _____ **Gender:** _____ **Tobacco:** Y/N **State:** _____
Death benefit amount: _____ **Retirement age:** _____

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