

Life



North American Company for Life and Health Insurance®

# Riders guide

Riders available for our term, ADDvantage® Term, Custom Guarantee® UL, and Protection Builder IUL®



# Riders guide

Unfortunate events can alter your clients' financial future. There is a way, though, to help protect their plans. As you know, life insurance provides a death benefit to help with the financial protection of loved ones upon death. But life insurance offers many other benefits. This guide helps explain the riders and options available on North American products for an additional charge, which your clients may be able to utilize while they are alive.

	<b>ADDvantage® Term</b>	<b>Custom Guarantee® UL</b>	<b>Protection Builder IUL®</b>
<b>Accidental Death Benefit Rider</b>		✓	✓
<b>Children's Term Life Insurance Rider</b>	✓	✓	✓
<b>Guaranteed Insurability Rider</b>		✓	✓
<b>Premium Guarantee Rider (PGR)</b>			✓
<b>Waiver of Monthly Deductions Rider</b>		✓	✓
<b>Waiver of Term Premium for Disability Rider</b>	✓		

	<b>Accidental Death Benefit Rider</b>	<b>Children's Term Life Insurance Rider</b>
<b>Description</b>	Provides additional death benefit for the insured if death was a direct result of accidental bodily injury, independent of disease or bodily or mental illness or any other cause, and occurs within 180 days from the date of the injury and the injury occurs while the policy and this rider were in effect.	Provides level term insurance on the life of each child the insured has. If proof of death is received while the rider is in effect, the specified death benefit will be paid out to the beneficiary. The death must occur while the child is at least 15 days old and before the policy anniversary following the child's 23rd birthday.
<b>Issue ages</b>	5 to 60 years	Primary insured 18 to 55 years; child ages 15 days up to and not inclusive of 20 years (age last birthday)
<b>Maturity or expiration</b>	Expires on the policy anniversary following the insured's 70th birthday or on the expiry date of the policy, if earlier.	Policy anniversary following child's 23rd birthday or insured's age 65.
<b>Maximum amount</b>	Lesser of twice the face amount of the policy or \$250,000	\$25,000
<b>Minimum amount</b>	\$1,000	\$5,000
<b>Product availability</b>	Custom Guarantee UL, Protection Builder IUL	ADDvantage Term, Custom Guarantee UL, Protection Builder IUL
<b>Rate class availability</b>	Standard or better. Available at issue only.	No rating restrictions on primary insured. Child must be standard rating class.
<b>Rider details</b>	<ul style="list-style-type: none"> <li>• Only available at time of issue of base policy</li> <li>• No benefit increases or decreases allowed</li> <li>• Available on all death benefit options</li> </ul> <p>Specific exclusions apply. Refer to rider form for complete details.</p>	<ul style="list-style-type: none"> <li>• Can be added or deleted at any time (subject to insurability)</li> <li>• The child, named in the application for insurance, was born to, adopted by, or is a stepchild of the insured</li> <li>• The child is less than 20 years old on the rider effective date</li> <li>• No increases are allowed after issue of the base policy</li> </ul> <p>Conversion to permanent policy:</p> <ul style="list-style-type: none"> <li>• The policy anniversary following the insured child's 23rd birthday; or</li> <li>• The policy anniversary when the insured's policy age is 65; or</li> <li>• On or after the later of the fifth policy anniversary and the insured child's 18th birthday</li> <li>• Minimum conversion amount per child is \$25,000 and maximum is \$50,000.</li> </ul> <p>Any additional child that was not born to, adopted by, or is a stepchild of the insured on the rider effective date is considered an insured child if such child meets any of the following requirements:</p> <ol style="list-style-type: none"> <li>1. The child is born to the insured after the rider effective date OR</li> <li>2. The child is adopted by the insured after the rider effective date and the child is less than 20 years old at the time of the adoption OR</li> <li>3. The child becomes a stepchild of the insured after the rider effective date and the child is less than 20 years old at the time of the insured's marriage. (For purposes of this rider, marriage includes civil unions, domestic partnerships, or any other arrangement recognized by the insured's state of residence as a legal union. A stepchild is a child born to or adopted by the insured's spouse before the insured's marriage, whom the insured has not legally adopted.)</li> </ol>

	Guaranteed Insurability Rider	Premium Guarantee Rider (PGR)
<b>Description</b>	Provides the option to increase death benefit coverage by a specified amount without evidence of insurability on the policy anniversaries nearest the insured's specific ages identified as outlined by the rider.	If on any monthly anniversary after the no lapse guarantee period ends, the premium guarantee account (PGA) is greater than or equal to the policy debt, then this policy will not enter the grace period, even if the net cash surrender value is insufficient to pay the monthly deduction. This rider does not prevent this policy from entering the grace period during the no lapse guarantee period.
<b>Issue ages</b>	15 days to 35 years	Available for all issue ages.
<b>Maturity or expiration</b>	Matures 60 days after the last regular option date. Expiry age of the rider is 40.	N/A
<b>Maximum amount</b>	\$25,000	Same as the policy face amount, except for ages 0-17, the maximum face amount when this rider is elected is \$999,999.
<b>Minimum amount</b>	\$5,000	Same as the policy face amount.
<b>Product availability</b>	Custom Guarantee UL, Protection Builder IUL	Protection Builder IUL
<b>Rate class availability</b>	Standard or better. No substandard ratings or flat extras. Available at issue only.	All rate classes. Must be selected at time of application.
<b>Rider details</b>	Regular increase option dates on the policy anniversary nearest:	
	Issue ages	Options available
	15 days - 24 years	6
	25-27	5
	28-30	4
	31-33	3
	34-36	2
	Regular option ages	
	Alternative option dates available when any of the following occurs after the effective date of the rider:	
	<ul style="list-style-type: none"> <li>• Date of the insured's marriage, civil union, domestic partnership, or any other arrangement recognized by the insured's state of residence as a legal union.</li> <li>• Date of the birth or legal adoption of a child which lives with and is financially dependent on the insured.</li> </ul>	
	To exercise an option, the insured must send a written request within 90 days prior to the regular option date or within 90 days following an alternate option date. If the insured exercises an option, it is subject to the following:	
	1. Proof of right to exercise an alternate option date.	
	2. The effective date of the increase amount will be the option date on which the insurance is requested. The monthly deduction for an increase amount will begin on the effective date.	
	3. An option not used on its option date will expire. This expiration will not affect later option dates.	
	4. If the policy to which this rider is attached includes a Waiver of Monthly Deductions Rider, the additional insurance may include such rider, if the insured requests it and if the insured is not totally or permanently disabled when applying for the additional insurance. When not included on this policy, we must consent to a Waiver of Monthly Deductions Rider.	
	If an alternate date would occur after the 28th calendar day of a month, the alternate option date will be the monthly anniversary next following our receipt of your written request.	
		<p>This policy may be kept in effect as a result of this rider, even if the policy's account value has a negative balance. We will not credit or charge interest on this negative balance. Monthly deductions will continue to be made and will be deducted from the negative balance. If the conditions in the "Description" section above have not been satisfied and the policy's net cash surrender value is negative, the policy's grace period may begin, as described in the policy.</p> <p>The PGA is used only for the purpose of determining whether the conditions described in the "Description" section above have been satisfied. They do not represent an independent dollar value that can be accessed by the policyowner. Further, they do not affect the calculation of the actual policy's account value, net cash surrender value or any other value of the policy.</p>

	<b>Waiver of Monthly Deductions*</b>	<b>Waiver of Term Premium for Disability Rider</b>
<b>Description</b>	<p>Waives monthly COIs, monthly loads, administrative fees and any other rider charges, after the insured has been totally disabled for 180 days.</p> <p>Monthly deductions will continue to be charged during the first 180 consecutive days of total disability.</p>	<p>If total disability begins before policy age 60, this rider waives the payment of each premium that becomes due after 180 consecutive days of total disability while the insured continues to be totally disabled.</p> <p>If total disability begins on or after policy age 60, this rider waives the payment of each premium that becomes due after 180 consecutive days of total disability while the insured continues to be totally disabled for the longer of the period of time prior to the policy anniversary on which the insured reaches policy age 65 or a period of two years.</p>
<b>Issue ages</b>	18 to 59 years (age nearest or age last depending on product)	18 to 59 years (age nearest)
<b>Maturity or expiration</b>	The waiver will end on the policy anniversary nearest the insured's 65th birthday.	65
<b>Maximum amount</b>	Maximum face amount eligible for this benefit is lesser of \$5,000,000 or \$40,000 of target premium. The \$40,000 of target premium does not include the Waiver of Monthly Deductions rider.	\$5,000,000
<b>Minimum amount</b>	N/A	N/A
<b>Product availability</b>	Custom Guarantee UL, Protection Builder IUL	ADDvantage Term
<b>Rate class availability</b>	Standard or better. Available at issue only.	Table 4 or better. Available at issue only.
<b>Rider details</b>	<p>Notification to North American is required when the insured recovers from total disability. Monthly deductions that become due after recovery from total disability are to be paid as described under the terms of the policy.</p> <p>We define being totally disabled and total disability as the insured being be unable to perform the principal duties of their own occupation during the first 24 months after total disability begins. After 24 months, the insured is unable to perform the duties of any occupation for which the insured is qualified by reason of education, training, or experience.</p> <p>The total and irrevocable loss of one of the below while this rider is in effect will be regarded as total disability whether or not they prevent the insured from engaging in any occupation or business:</p> <ul style="list-style-type: none"> <li>- Sight in both eyes;</li> <li>- Use of both hands;</li> <li>- Use of both feet;</li> <li>- Use of one hand and one foot.</li> </ul> <p>Total disability must begin while this rider is in effect.</p> <p>*Not available on UL and IUL in New Jersey</p>	<p>Specific exclusions apply. Refer to rider form.</p> <p>Notification to North American is required when the insured recovers from total disability. Premiums which become due after recovery from total disability are payable under the terms of the policy.</p> <p>We define being totally disabled and total disability as the insured being be unable to perform the principal duties of their own occupation during the first 24 months after total disability begins. After 24 months, the insured is unable to perform the duties of any occupation for which the insured is qualified by reason of education, training, or experience. For the purposes of this rider, occupation includes full-time student and homemaker.</p> <p>The total and irrevocable loss of one of the below while this rider is in effect will be regarded as total disability whether or not they prevent the insured from engaging in any occupation or business:</p> <ul style="list-style-type: none"> <li>- Sight in both eyes;</li> <li>- Use of both hands;</li> <li>- Use of both feet;</li> <li>- Use of one hand and one foot.</li> </ul> <p>Total disability must begin while this rider is in effect.</p> <p>The premium will not be waived for total disability beginning on or after the insured turns age 65.</p>

ADDvantage Term (policy form series LS174), Custom Guarantee IUL (policy form series LS185), Protection Builder IUL (policy form series LS186), Accidental Death Benefit Rider (form series LR493), Children's Term Life Insurance Rider (form series LR456A), Guaranteed Insurability Rider (form series LR495), Premium Guarantee Rider (form series LR510) Waiver of Monthly Deduction Rider (form series, LR416B), and Waiver of Term Premium for Disability Rider (form series LR472) are issued by North American Company for Life and Health Insurance, West Des Moines, Iowa. Products, features, riders, endorsements or issue ages may not be available in all jurisdictions. Limitations and restrictions may apply.

Sammons Financial® is the marketing name for Sammons® Financial Group, Inc.'s member companies, including North American Company for Life and Health Insurance®. Annuities and life insurance are issued by, and product guarantees are solely the responsibility of, North American Company for Life and Health Insurance.



Administrative Office  
One Sammons Plaza  
Sioux Falls, South Dakota  
**NorthAmericanCompany.com**