

Buy-Sell Sales Concept

Client profile

Name: _____ **Agent code:** _____

Email: _____ **MGA:** _____

Whether your clients own a large company or a small family-operated business, the success of any business depends on smart strategy and planning.



LIFE INSURANCE CONCEPT FOR BUSINESS OWNERS

Protect your business clients from...

- Unintended or unwelcome transfers of ownership.
- Heirs being stuck with an inheritance they can't use.
- Unsecured funding of the transfer of ownership of the business.
- Potentially lengthy probate courts and lawsuits.

... Funding a buy-sell agreement with life insurance can be the answer.

List the names of business owners who fit the above profile and whom you would like to help meet their life insurance needs and financial goals.

Business name: _____	Estimated business valuation: \$ _____
Owner name: _____	Age: _____ Gender: _____ Tobacco: Y/N State: _____
Percentage ownership: % _____	Retirement age: _____

Business name: _____	Estimated business valuation: \$ _____
Owner name: _____	Age: _____ Gender: _____ Tobacco: Y/N State: _____
Percentage ownership: % _____	Retirement age: _____

Business name: _____	Estimated business valuation: \$ _____
Owner name: _____	Age: _____ Gender: _____ Tobacco: Y/N State: _____
Percentage ownership: % _____	Retirement age: _____

Sammons Financial[®] is the marketing name for Sammons[®] Financial Group, Inc.'s member companies, including North American Company for Life and Health Insurance[®]. Annuities and life insurance are issued by, and product guarantees are solely the responsibility of, North American Company for Life and Health Insurance.