

Issued by North American Company for Life and Health Insurance[®]

Who to call at North American

We're here to help. To resolve your questions as quickly as possible and help our specialists focus on what they do best, please refer to this handy grid to determine where to direct your calls, faxes and emails.

Topic	Best team to answer your question	Contact information
Outstanding requirements (applications, allocation forms, disclosure forms, transfer and replacement forms)	New Business	Phone: 866-322-7067 Fax: 866-322-7073 Email: <i>fixednewbusiness@sfgmembers.com</i>
Suitability review (suitability questions, suitability pre-check and suitability forms/requirements)	Suitability	Phone: 877-858-1364 Fax: 855-293-1608 Email: <i>suitability@sfgmembers.com</i>
Agent Contracting (agent onboarding, state appointments, agent training, agent maintenance, licensing requirements on pending business)	Agency Services-Contracting	Phone: 866-322-7068, option 1 Fax: 866-322-7072 Email: <i>nacontracting@sfgmembers.com</i>
Commissions (pay frequency, commission statements and schedules, compensation reconciliation)	Agency Services-Commissions	Phone: 866-322-7068, option 2 Fax: 866-322-7072 Email: <i>annuitycommissions@sfgmembers.com</i>
Sales support and marketing (what products may suit your clients, agent training, illustrations, marketing materials and promotions)	Marketing and Sales	Phone: 866-322-7066 Fax: 866-322-5933 Email: <i>nannuities@sfgmembers.com</i>
Review/approval of your advertising materials	Advertising Compliance	Email: <i>adcompliance@sfgmembers.com</i>
Questions on submitting a death claim or status of a pending claim	Claims	Phone: 877-880-6367 Fax: 877-586-0249
Questions on already-issued policies, transfers to an outside company and other customer service questions	Client Services	Phone: 866-322-7069 Fax: 866-322-7071 Email: <i>annuitycorrespondence@sfgmembers.com</i>



Hours of operation

North American Company for Life and Health Insurance® hours of operation are Monday through Thursday 7:30 a.m. to 5 p.m. and Friday 7:30 a.m. to 12:30 p.m. Central time.



Ease of business tools

NorthAmerican+

NorthAmerican+ helps create a seamless experience for both you as a financial professional and us as home-office staff for contracting, new business, and more. Access **NorthAmerican+** from the agent dashboard on the Annuity homepage.

- View real-time status updates on your pending business
- See your inforce policies all in one place
- View commission information
- Secure document upload: upload and manage required documents for contracting, new business, or suitability
- Set and update your producer profile
- Check the status of your contracting paperwork
- If applicable, access downline information



Producer Profile Tool

The Producer Profile feature via NorthAmericanCompany.com allows you to manage and monitor your business effectively. Use the **My Business** tab and select **Producer Profile** in **Quick Links**.

- Access demographic and financial information like primary address, email, phone number, bank details, and commissions
- View your downline hierarchy reports in the Hierarchy tab
- Check the status of an agent's AML and Annuity product specific trainings



Annuity e-Biz

Access all the following features when you log in at NorthAmericanCompany.com/Annuitye-Biz: illustrations, suitability pre-check, applications, post issue forms, 1035 carrier look-up, and more.

Suitability pre-check can aid in application pre-approval, saving both you and the client time, minimizing not in good order (NIGO) issues, and confirming approval.

Remember, using **Annuity e-biz can help you get your business processed faster** versus a standard paper application.

On the go and need to check your pending business? Visit NorthAmericanCompany.com, enter your username and password, and follow the steps to get started.

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