

2019 Top Marketer Business Retreat Tentative agenda



Fontainebleau

Getaway

DATE	ACTIVITY	HIGHLIGHTS
Mar. 2	Welcome reception	
IVIai. Z	Evening outing	Networking with top North American
Mar. 3	Breakfast and morning business meeting	sales executives
	Afternoon free time	Learn about our top products and
	Cocktail hour and dinner	sales tools
Mar. 4	Breakfast and morning business meeting	Reserved cabanas at the pool
	Afternoon free time	Spa time for guests
	Afternoon team building activity	World-class pool-side dining
	Cocktail hour and dinner	Rooms with ocean views
Mar. 5	Breakfast	Fitness center
	Departures	

2019 TOP MARKETER BUSINESS RETREAT RULES

Qualification is based on all North American fixed index annuity business for the Fontainebleau Getaway. The Fontainebleau Getaway runs from Oct. 1, 2018, through Jan. 15, 2019. All new business applications must be submitted by Jan. 15, 2019, and issued by Jan. 15, 2019, with a five case minimum and \$250,000 minimum total premium. Only two winners per IMO. Renewal premium not eligible. Fontainebleau Getaway may be discontinued or modified at any time without any obligation on the part of North American Company for Life and Health Insurance. Final interpretation of the rules will be at the sole discretion of North American and all decisions are final. No cash equivalent and non-transferrable. IMO is responsible for the value of the trip through issuance of IRS form 1099. IMO must be in good standing with North American, and marketer must be in good standing with their IMO, and participation in this contest is subject to marketer IMO approval, in order to participate in the Fontainebleau Getaway.