

Your team at North American



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John, Justin, and Wyatt are **YOUR** dedicated resources with North American. In addition to providing internal support, they can help you identify and prepare life insurance recommendations for your clients and identify overlooked sales opportunities. John, Justin, and Wyatt can help you launch your business to new heights!



Click the icon or Scan & scroll to explore resources.




Experience North American with your HGI team by calling 833-757-0223.
For specific needs, see below for option numbers.

Agent Solutions Option 1
As a secondary resource, Agent Solutions is available to help with website and product information, quotes and illustrations, illustration software tips, and more.

Team inbox: nsalesdevelopment@sfgmembers.com

New Business & Underwriting..... Option 2

Team inbox: NaNNewBusiness@sfgmembers.com

Fax number: 855-288-8150

Quick Quotes: quickquotes@sfgmembers.com

Quick Quote requests can help prepare your agents with reasonable premium expectations. Below are the Quick Quote request qualifications:

- Ages 0-75
- All products available
- APS summaries
- Up to 5 pages of medical records
- Face amounts up to \$5,000,000
- Expected rating class of Table 6 or better
- All narrative underwriting questions

Policy Change Option 3

Call for assistant on conversions and internal exchanges.

Team inbox: pchange@sfgmembers.com

Fax number: 855-704-4779

Customer Contact Option 4

Customer Contact can help you with changing beneficiaries, loan and withdrawal availability, policy cancellation, policy values, forms requests, payment modes, in-force illustrations, and policy lapse/grace.

Team inbox: lifecorrespondence@sfgmembers.com

Claims..... Option 5

Call for help filing a death claim or accelerated benefit claims.

Team inbox: claims@sfgmembers.com

Annuity Division Sales Support 866-322-7066, Option 3

Jonah Hardenbrook, *Regional Sales Director*, is also available to help with annuities.

Phone: 833-460-3185

jhardenbrook@sfgmembers.com

New Business Contact Sheet

Your team at North American

New Business: 833-757-0223 (Option 2) | **Fax:** 855-288-8150 | **Email:** NaNNewBusiness@sfgmembers.com



Amber Steiner

Service Account Manager

- Proactive communication to help avoid delay
- High priority/complex case support
- Assist with advanced markets and large case support

New Business Team

Case Managers

- Provide frontline customer service and relationship management
- New business case follow-up
- Process day-to-day tasks from start to finish

Brendan Studer
Victoria Calderon
Jonathan Ochoa
Jessica Cranor

Kathy Wild
Caleb Johnson
Kyle Meachum
Angie Barros

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