

Your team at North American



Michael Dick
Internal Wholesaler

Direct: **855-841-6304**
mdick@sfgmembers.com

Michael is **YOUR** dedicated resource with North American. In addition to providing internal support, he can help you identify and prepare life insurance recommendations for your clients and uncover overlooked sales opportunities. Michael can help you launch your business to new heights!



Click the icon or Scan & scroll to visit **QuickStart**.




Direct access for specific department needs.
833-757-0223
Press 2, and follow the prompts as listed.

Agent Solutions Option 1
As a secondary resource to Michael, agent solutions is available to help with website and product information, quotes and illustrations, illustration software tips, and more.

Team inbox: SalesSupport@nacolah.com

New Business & Underwriting.....Option 2

Team inbox: PHPLife@sfgmembers.com

Fax number: 855-288-8150

Quick Quotes: quickquotes@sfgmembers.com

Quick Quote Requests can help prepare your agents with reasonable premium expectations. Below are the Quick Quote request qualifications:

- Ages 0-75
- Face amounts up to \$5,000,000
- All products available
- Expected rating class of Table 6 or better
- All narrative underwriting questions
- APS summaries
- Up to 5 pages of medical records

Policy ChangeOption 3

Call for assistant on conversions and internal exchanges.

Team inbox: pchange@sfgmembers.com

Fax number: 855-704-4779

Customer ContactOption 4

Customer Contact can help you with changing beneficiaries, loan and withdrawal availability, policy cancellation, policy values, forms requests, payment modes, in-force illustrations, and policy lapse/grace.

Team inbox: lc@sfgmembers.com

Claims.....Option 5

Call for help filing a death claim or accelerated benefit claims.

Team inbox: claims@sfgmembers.com

New Business Contact Sheet

Your team at North American

Agent Solutions: 833-757-0223 (Option 2) | **Fax:** 855-288-8150 | **Email:** NaNNewBusiness@sfgmembers.com



Amber Steiner

Service Account Manager

- Proactive communication to help avoid delay
- High priority/complex case support
- Assist with advanced markets and large case support

New Business Team

Case Managers

- Provide frontline customer service and relationship management
- New business case follow-up
- Process day-to-day tasks from start to finish

Megan Schulte

Rebecca Romereim

Jolanta Palarz

Crystal Sims

Zack Weiss

Natale Ryan

Brooke Piper

People Helping People (PHP) and their affiliated agencies are independently contracted with North American Company for Life and Health Insurance.

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